July 1, 2019

RE: BAR PILOTAGE RATES AS DEFINED IN
THE HARBORS AND NAVIGATION CODE
STATE OF CALIFORNIA

To All Customers: As of July 1, 2019, the following mill rate will be in effect:

The basic Bar Pilotage rate (mill rate) per high gross registered ton will be 92.43 mills ($0.09243), and ten dollars and twenty-six cents ($10.26) per draft foot of the vessel's deepest draft and fractions of a foot pro rata, pursuant to Section 1190(a)(1). The minimum charge for bar pilotage, pursuant to Section 1190(a)(2), will be $662 for each vessel piloted plus the following additional charges.

The Pilot Pension Plan Surcharge, authorized by Section 1165, will be 28.42 mills ($0.02842) per high gross registered ton for each vessel piloted as provided by Section 1165(a)(1). This portion of the total mill rate, shown separately on our invoices, is calculated quarterly for the adjustment of tonnage and any changes in the number of pensioners.

The Board Operations Surcharge, authorized by Section 1159.1, will be two and three quarters percent (2.75%) of all pilotage fees as per the direction of the State Board of Pilot Commissioners, effective July 1, 2018.

The Pilot Continuing Education Surcharge, authorized by Section 1196, is $35.00 per move per the State Board of Pilot Commissioners, effective July 1, 2019.

The Pilot Trainee Surcharge, authorized by Section 1195 is $10.00 per trainee per move per the State Board of Pilot Commissioners, effective July 1, 2019.

The Navigational Technology Surcharge, authorized by Section 1190.4 is $40.00 per move per the State Board of Pilot Commissioners, effective July 1, 2017.

The Service Codes for 2019 remain the same as 2018. The Bar Pilotage rate will be constant throughout 2019, the remaining surcharges are subject to change at the direction of the Board of Pilot Commissioners. Trip insurance coverage, if accepted, will be $6,215 per move. Please advise if you need a copy of the Service Code Listing or Trip Insurance information.

Sincerely,

[Signature]

Captain Joseph Long
Port Agent